Monthly Update

DE SOTO CHAMBER OF COMMERCE

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SEPTEMBER 2010



USD 232 Student Care Fund Makes Headlines

NBC Action News Today featured a story Wednesday morning (9/01) on the new Student Care Fund in De Soto Unified School District 232. The fund, announced by Superintendent Ron Wimmer in August, has already helped three families in need and operates on donations from individuals and businesses. No tax dollars are used.

Watch the story by clicking on the link. http://bit.ly/chLK9m

BACKGROUND on Student Care Fund:

This new endeavor for the school district was first announced publicly by Superintendent Ron Wimmer on August 11 at our district wide Convocation program involving staff and community members. Dr. Wimmer has encountered many situations since May 2009 where a small financial contribution to a family can make a huge difference in the life of

a child. Often this financial assistance can keep a child in school, make his/her time in school more productive, or improve a child's attitude about learning just by knowing someone cares.

We have already helped a family with funds to obtain school supplies and clothing for the first day of school. We provided a single mother funds to obtain additional clothing for her son who had no change of clothing from day to day. Our school social workers, counselors, and principals let Ron Wimmer know of the need and we take immediate steps to help. There are no administrative costs, no overhead, and no other use of the funds. One hundred percent of all funds go to helping children and families. Funds could be used to help a family with medical bills, purchase new shoes or winter coats for students, as well as offering help after a significant family



Anyone interested in making a contribution to the Student Care Fund can send a check, made out to USD 232 with Student Care Fund in the memo, to Superintendent Wimmer at the district's administrative office, 35200 W. 91st St., De Soto, KS 66018. ❖

Krudwig & Associates, Inc. Receives Award of Excellence

An Award of Excellence was received from the Great Plains Chapter of the International Concrete Repair Institute for the historic restoration of Edgerton City Hall. The project involved structural strengthening of the existing 1904 Grange Hall building with carbon-fiber technology to restore and preserve the historic structure from further structural deterioration.

Design services were provided by Krudwig & Associates, Inc. located in **De Soto.**

Kansas. Krudwig & Associates, Inc. is a nationally recognized structural engineering firm that specializes in restoration and repair of existing structures. The firm has

received seven Awards of Excellence for its outstanding restoration projects.

In today's emphasis to restore and maintain existing structures, this project is a primary example of how existing buildings can be maintained for future generations and to cut down on the environmental impacts of construction.

The award of excellence will be presented to the City of Edgerton at their regularly scheduled meeting.

Congratulations, Krudwig & Associates, Inc.! ❖

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President's Update

by Kris Johnson, Chamber President



De Soto has done it again. De Soto is a little different from the rest of Johnson County. We are the only city that sits on the Kaw River and we take advantage of that by having our July 4th fireworks celebration on August 21st!!! I volunteered to help park cars for the festival, it is estimated that we had 400 cars in the parking lot and each car had 3 people average. What a great turnout.

Thank You, City of De Soto.

The Chamber is gearing up for the "Kookin on the Kaw" BBQ contest and Blues Concert that will be held on October 8-9, 2010. I hope you make an appearance to check out the festivities at De Soto Riverfest Park for this annual event. There will be food vendors, a VIP dinner available to sponsors of the event, a People's Choice contest and great music on Friday evening starting around 6pm. If you are interested in a sponsorship, please call Sara or Maureen at the De Soto Chamber office, 913-583-1585. Sponsorships start at \$100.

The Chamber is always looking for new members to make our organization stronger and help support each other in business to get through this "Shift" in the economy. The Chamber is a great way to network and meet people to promote your business. If you know someone that would make a great new member or needs help to get a new or existing business to the next level, call the Chamber office at 913-585-1585. The membership dues are prorated so it is a great time to join. De Soto is a great place to live and do business. •



From the Directors Corner

by Sara Ritter, Executive Director

What is Economic Gardening?

Economic growth. You hear these words often, but have you ever heard of economic gardening? It's a local development strategy that focuses particularly on local entrepreneurs and small businesses. The idea was born in Littleton, Colorado in the



late 1980s. Since then, communities all over the country have used Littleton's model.

So, you ask, what does this actually mean and why is it becoming so popular? When Littleton created their program, research showed that small businesses actually created three-quarters of all net new US private sector jobs. That's quite a number! Their belief was that it was a logical decision to emphasize the "grow your own" philosophy to help increase jobs in the community.

An economic gardening program provides informational resources and marketing assistance to businesses. It is similar to what economic organizations do every day, but with emphasis on the existing businesses in the community. Informative educational programs were established to help businesses succeed. An emphasis was placed on infrastructure, which includes resources and capabilities that support local small businesses (roads, taxes, quality of life and education). Another important component of their economic gardening was networking and information sharing which provided opportunities and access to local universities, think tanks and associations, which was a major key in Littleton's local economic development success.

How would a De Soto Economic Gardening Program benefit your business? Would you be willing to participate in an economic gardening program? Do you have connections to local universities, community colleges, or know of business organizations that would be willing to provide educational courses to our businesses? Finally, what information would *you* as a business owner like to learn more about that would help your business grow?

The possibilities and "growth" opportunity for our own economic garden is endless! Contact the De Soto EDC today to share your thoughts and ideas for economic gardening and learn how you can help your fellow businesses grow and prosper.

EDC Quarterly Membership Meeting to be held on September 22, 2010 The Quarterly Membership Meeting of the De Soto Economic Development Council will feature Lynn Parman, Vice

President of Bioscience Development, Kansas City Area Development Council. The meeting will be held from 8:30 a.m. – 9:30 a.m. at Mr. Goodcents Franchise Systems, located at 8997 Commerce Drive in De Soto. Networking will be held at 8:00 a.m. prior to the meeting.

There is no charge to attend. This meeting is open to all EDC members and for De Soto Chamber members who are interested in joining the De Soto EDC. Please RSVP to Maureen Befort at mbefort@desotoks.org or by calling the EDC Office at 913-583-1585 ext. 11.

Creative vs. Reactive Leaders

by Deborah Kohler



Some experts say good leaders are creative rather than reactive. They anticipate future demands and trends and make new products and services, or tailor the ones they already have to meet future need.

In many industries, change occurs frequently and/or rapidly. In others, change occurs slowly. The most important change is

increasing "growth and profitability." The old adage, "If you're not growing, you're dying" is especially true in business today.

Leadership requires understanding *how* those changes will affect your business and creating ways to incorporate change to your advantage.

Are you creative or reactive? Here's how you can test your potential.

If you want to accelerate the progress of the business you own or advance quickly in the business you work for, become proficient at perfecting and developing new programs, services and systems. Are you continuously looking for ways to improve business?

In an article titled "The Secret Life of the CEO," in <u>Fast Company Magazine</u>, Jim Collins, author of the book <u>Good to Great</u> described the best leaders as people who don't focus as much on beating the competition as they do on making their own products and services better than they were before.



Deborah Kohler President

Contact me today! (913) 780-1140 debkohler@santafeadvisor.com



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Creative business leaders ask themselves the following questions:

- What do potential customers really need, *now*?
- What **worries** them most?
- What causes them *pain*?
- What would they be *eager to buy*?"
- How can I make our current customers happier?
- How can we make the products we sell them better, more useful and valuable?

If you ask these questions regularly, do you develop the steps to change and implement them in your business? Test your creative skills against the following checklist printed in a past issue of Executive Leadership.

Are you:

- *internally* driven
- *focused* on the *work*, not politics
- goal-oriented rather than crisis-centered
- a good relationship builder

Do you:

- make full use of your *strongest talents*
- set aggressive long-term goals

These are characteristics of creative leaders. Alternatively, here are traits of "reactive" leaders.

They are often:

- motivated by external factors like money and power
- focused on corporate politics, not the work
- allowing their time to be dictated by what's in their inbox
- ignoring their strongest talents in favor of "good management"
- planning in one to five-year increments, but fail to break it down into manageable, quarterly objectives
- they believe nothing is sacred and relationships are often viewed as expendable

Grade yourself on these creative and reactive leadership characteristics on a scale of 1-5 with 5 being high. What is your overall score and is that acceptable to you? If not, are you willing to change?

The best leaders have a vision for the future, set and achieve short and long-term goals, are willing to delegate, are people-friendly, loyal, and eager to provide better products and services. They understand their "market niche" and have confidence customers will choose them over their competitors.

₽ BBB



De Soto Chamber Announces Affinity Program with New Century Employment Services.

In a move to provide a additional benefit to our members, the De Soto Chamber and New Century Employment Services are participating in an Affinity Program that is a classic Win-Win situation for all parties involved.

The benefit to the Chamber Members includes:

An Introductory discount to Chamber members who utilizes employment / staffing agency services from New Century Employment Services. The discount will equal 10% on the first week's invoice for each participating Chamber member. Participating members will be recognized for supporting fellow Chamber members, and also for providing a donation to the Chamber of Commerce.

The benefit to the De Soto Chamber of Commerce:

The Chamber of Commerce will receive a donation from New Century Employment Services in the name of the participating member matching the discount realized by the participating member, up to \$1,000.00. The Chamber will also be recognized for promoting cooperation in the conduct of commerce between members.

If you're interested in participating in the Affinity Program or know a Chamber member that might be, please contact the Chamber of Commerce or the office of New Century Employment Services for more information.

NASCAR APPROVES REALIGNMENT **REQUEST KANSAS SPEEDWAY TO** HOST TWO NASCAR SPRINT CUP **WEEKENDS IN 2011** KANSAS CITY, Kan. (Aug. 10, 2010) - Kansas Speedway and International Speedway Corporation (ISC) announced today that NASCAR has approved ISC's request for realignment and beginning in 2011, Kansas Speedway will host two NASCAR Sprint Cup Series weekends. The first NASCAR Sprint Cup Series weekend will be held June 4-5 and the second event weekend will be the fourth race in the Chase for the NASCAR Sprint Cup, Oct. 8-9. 2010 Kansas Speedway ticketholders will have the first opportunity to purchase tickets for the new June race. Tickets for the 2011 events will go on sale after Kansas Speedway's 2010 NASCAR Sprint Cup Series race weekend in October. 866.460.RACE to get all the inside information.

About New Century Employment Services

The professionals at New Century Employment Services have helped match top talent with great career opportunities for over 20 years. We take the time needed to understand the individual needs of employers and job seekers so quality results can be delivered to all parties. Our business is organized to provide you with a personalized experience that small employment and staffing agencies provide, while leveraging the tools and technology resources of a large, impersonal National organizations. Our flexible staffing solutions include contract, contract-to-hire, and direct placement services. Our recruiters maintain a constant focus in the fields of:

- Accounting and Finance
- Administration and Clerical
- Biotechnology and Scientific
- Distribution and Warehouse
- Engineering
- Facility Maintenance
- IT
- Manufacturing

New Century Employment Services is a locally owned and operated company serving Southwest Johnson County and the Kansas City Metro area.





Unified School District 232 ⁴



By Alvie L. Cater, II – Director of Community Relations

Superintendent Ron Wimmer presented to the Board of Education on July 12, 2010, some of the significant accomplishments achieved during the 2009-10 school year. While the listing here cannot identify all such accomplishments, even lesser items of significance make a huge difference in the lives of teachers, support staff, parents, and most importantly the students. Wimmer encouraged others to reflect on the past year with pride and a sense of progress. He acknowledged there remain many opportunities for improvement in the school district at all levels, including those given credit for the successes identified below. "The mark of a quality school district can be found in identification of those opportunities for improvement not yet achieved, a commitment to continuous improvement, and willingness for self evaluation," said Superintendent Wimmer.

Most Significant Accomplishments

- Improvement in organizational climate throughout the district
- Handling of difficult personnel issues
- School Board member to member relations and interactions
- Building positive relationships with staff
- Interactions with students

Other Accomplishments from May 2009 through June 2010

- Addressed concerns of Early Childhood Education program retaining current model
- Implemented Continuous Improvement Process for Board and District
- Implemented Request for Proposals plan for legal services
- Conducted District wide H1N1 Immunization Project
- Approved expansion of Advanced Placement Courses, College Now Courses, and Weighting of Grades
- Implemented online payment program for school fees and meal program
- Placed district Check Journal and Board meeting agendas on district Web site
- Named new elementary School: Belmont Bulldogs with Purple and Gold for school colors
- Approved issuance of \$27 million in new bonds for school construction
- Developed a new plan for elementary band instrument rentals
- Implemented a new district accounting program for 2010
- Initiated an enhanced Academic Expectation requirement for participation in student activities
- Approved phase one expansion at De Soto High School
- Updated the Data Center Hardware

- Entered into agreement for employee wellness program with local medical center
- Engaged construction management supervision process
- Secured State and Board Approved funding to support opening of new facilities
- Relocation of Early Childhood Education Program from Countryside to Belmont for 2010
- Developed Action Plan to reduce nearly \$2 million in current year expenditures
- Accomplished financial goals with \$1.8 million in reductions for 2010-11 school year
- Reduced District Administrative Expenditures \$750,000
- Convened district focus groups to provide suggestions to improve district in eyes of others
- Received successful audit of district financial operations for 2009-10
- Implemented a new Board of Education change order process involving monthly review meetings
- Conducted a successful superintendent-elect search process
- Approved a major renovation of Mill Valley Football Field
- Will open two new facilities for the 2010-11 school year (Belmont and Mill Valley High School Addition)
- Construction continuing on new facilities for De Soto High School
- Change in Credit Card distribution policy and use to better monitor and control expenses
- Change in staff travel policy to reduce costs
- Improve Gifts and Gratuities policy with revisions
- Mill levy reduction
- Administrative staff trained in CPR and Heartsaver AED program

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Chamber Members in the News

Chamber Members in the News

Chamber Members in the News

Great American Bank Provids Customer Appreciation Lunch

Great American Bank provided a free customer appreciation lunch for the De Soto community on Thursday, Aug. 26 from 11 a.m. to 2 p.m. This was the bank's second year to provide the lunch and they planned for 200 guests. "Last year we had somewhere between 80 and 100 people and we're just expecting bigger and better things this year," said bank Vice President Arlen Gabriel. With the nice weather, the bank set up outdoor tables for people to eat outside, as well as several tables inside the bank. "As a small, community bank we just wanted the chance to say thanks to De Soto for its business and to give back a little," said bank Vice President Sam Byer. \blacksquare



In the first hour of Great American Bank's customer appreciation lunch, more than 50 people came through the door for a lunch of grilled hot dogs and hamburgers. Photo by Laura Herring, De Soto Explorer



2010 Housing Statistics				
Туре	Number of Listings	Average Price	Days on the Market	
Active listings	56	\$254,540.00	136	
Under contract	5	\$183,670.00	19	
Sold	36	\$200,916.00	109	

De Soto's sale prices have increased significantly from 2009 average, which was \$158,433.00. Another positive sign for De Soto's residential market is that the number of homes sold this year has increased compared from the 26 homes sold in 2009.



Great American Bank Assistant Vice President Joe Bell checks the meat on the grill during the bank's customer appreciation lunch. "I volunteered for this job because I love working the grill, it's where all the fun is," Bell said.

Photo by Laura Herring, De Soto Explorer

Rotary Brings Relief from the Heat



Marvin Petty, De Soto Chamber Member Charley Vogt and Erinn Riley (both from Country Club Bank) provide air conditioning units and water to needy De Soto families.

Partner Up With Mother Nature By Patrick Guilfoyle, City Administrator



Sometimes the hardest decision revolves around the simplest question, such as "should the City of De Soto stay in the water production business or become a wholesale customer of somebody else?" That is a question simply framed. But the answer?....that involved lots of possibilities, unknowns, what-ifs, crystal-balling about the future, dollars, uncertainties.

No wonder the answer to the simple question took several years and more than one study and lots of meetings. In the spring of 2009, the City Council put to bed the long-unresolved decision and saidthe City shall remain in the water production business. Having resolved that basic decision, the City Council directed staff to start the wheels turning to make some long-needed improvements to e the water plant's long-term production capability and reliability. That resulted in the engineering review and development of bid specifications for the replacement of electrical power lines to the water plant and within the plant itself. The electrical work will be completed with the installation of a back-up electric generator that will assure De Soto residents of uninterrupted water service in spite of the potential for storm-related power outages.

One of the most anticipated improvements is the replacement of the major water line leading from the water plant to our customers. This ancient line is so fragile and subject to breaks that the stretch of line is affectionately known to the Water Dept. staff as "Water Break Alley." We have worked out the easements for the new water line with the property owners (Sunflower Redevelopment LLC) and have the plans before Kansas Dept. Health and Environment for its review and approval. Once we receive KDHE's OK, we'll go out to bid and be in a position to replace the line. Replacing that single line will make a significant contribution to reducing production costs as we anticipate a dramatic reduction in lost water.

All of these improvements do carry a price tag unfortunately. The \$1.5 to \$2 million cost will be borne eventually by our water customers; but we have made big strides in trying to minimize those cost impacts. We succeeded in teaming up with our local congressman, Dennis Moore, who succeeded in garnering a special \$500,000 grant. We just received word from the State of Kansas that we succeeded in our \$1.5 million application for the competitive bond money made available by the American Recovery & Reinvestment Act Recovery Zone Bonds. The Recovery Zone Bonds will reduce our 30 year interest costs by as much as \$565,000 that we would otherwise have to pay through the more traditional general obligation or revenue bond source or financing.

Our biggest potential in minimizing future costs centers on the success in converting our De Soto-only water plant into a more regional water plant serving other area cities and rural water districts. Our recently completed feasibility study confirms the feasibility of a regional water district. Now all we have to do is persuade other public water suppliers that our water plant and their buy-in as partners work to their advantage. We are currently "beating the bushes" and are in discussion with more than one such candidate. Time will tell who and when other water plant partners will become ownership-partners in the water plant.

But the bottom line news is that the City is committed to staying in the production business and is pursuing capital improvements through creative financing to keep the costs down. •

NOTICE: Nomination of EDC Officers

The De Soto Economic Development Council (EDC) Nominating Committee, consisting of EDC Vice Chair Brent Lathrom, Chairman Kent Dvorak and Executive Director Sara Ritter, have presented the following slate of candidates for the 2011 De Soto EDC Board of Directors:

Chairman - Brent Lathrom, FCB Bank Vice Chairman – Doug Pickert, Indigo Design At Large Position - David Moore, FCB Bank At Large Position – Charley Vogt, Country Club Bank At Large Position - Dante McGrew, Westar Energy

Ex-Officio Positions:

Past Chairman - Kent Dvorak, Terracon Consultants, Inc. USD 232 Representative – Jack Devoe State of Kansas - Senator Julia Lynn 2011 De Soto Chamber of Commerce President

The Nominating Slate will be introduced at the September 22, 2010 EDC Quarterly Membership Meeting. Nominees must be an active member in good standing with the EDC and have agreed to accept the responsibilities of an officer.

Note: Additional nominations may be accepted by petition (Article VI, Section of the De Soto EDC Bylaws). Members have twenty (20) days from the publication of this newsletter to petition for a nomination. Contact the EDC Office at (913) 583-1585 for specific information and petition requirements.







DE SOTO HIGH SCHOOL

Friday, August 27	Green/White Scrimmage	Home	7:00pm
Friday, Sepember 3	Spring Hill	Home	7:00pm
Friday, September 10	Paola	Away	7:00pm
Friday, September 17	Baldwin	Home	7:00pm
Friday, September 24	Eudora	Away	7:00pm
Friday, October 1	Louisburg (Homecoming)	Home	7:00pm
Friday, October 8	Ottawa	Away	7:00pm
Friday, October 15	Bishop Ward (Senior Night)	Home	7:00pm
Friday, October 22	Blue Valley Southwest	Away	7:00pm
Thursday, October 28	St. James	Away	7:00pm
Tuesday, November 2	Bi-District	TBA	
Saturday, November 6	Regional	TBA	
Friday, November 12	Sectional	TBA	
Fri /Sat Nov. 21 /22	Semifinal	TBA	

Saturday, November 27 State Championship

MILL VALLEY HIGH SCHOOL

Friday, August 27	Blue/Silver Scrimmage	Home	7:00 pm
Friday, September 3	Lansing	Home	7:00 pm
Friday, September 10	Bonner Springs	Away	7:00 pm
Friday, September 17	Tonganoxie	Away	7:00 pm
Friday, September 24	Bishop Ward (HOMECOMING)	Home	7:00 pm
Friday, October 1	Piper	Home	7:00 pm
Friday, October 8	Basehor-Linwood	Away	7:00 pm
Friday, October 15	Bishop Miege	Away	7:00 pm
Friday, October 22	KC-Harmon	Away	7:00 pm
Friday, October 29	Turner	Home	7:00 pm
Friday, November 5	Regional Football	TBA	
Friday, November 12	Sectional Football	TBA	
Friday, November 19	Sub-State Football	TBA	
Saturday, November 27	State Football Championship	TBA	

TBA

Shawnee Mission Medical Center Qualifies for American Heart Association's Mission: Lifeline Recognition for Heart Attack Care

Shawnee Mission Medical Center (SMMC) recently qualified for the American Heart Association's (AHA) Mission: Lifeline Bronze Performance Achievement Award. The award recognizes SMMC's commitment and success in implementing a higher standard of care for heart attack patients that effectively improves the survival and care of ST Elevation Myocardial Infarction (STEMI) patients.

Every year, almost 400,000 people experience the STEMI type of heart attack. Unfortunately, a significant number do not receive prompt reperfusion therapy, which is critical in restoring blood flow. Mission: Lifeline seeks to save lives by closing the gaps that separate STEMI patients from timely access to appropriate treatments. Mission: Lifeline is focusing on improving the system of care for these patients and at the same time improving care for all heart attack patients.

Hospitals involved in Mission: Lifeline strive to improve care in both acute treatment measures and discharge measures. Systems of care are developed that close the gap of timely access to appropriate, life-saving treatments. Before they are discharged, appropriate patients are started on aggressive risk reduction therapies such as cholesterol-lowering drugs, aspirin, ACE inhibitors and beta-blockers in the hospital and receive smoking cessation counseling.

Hospitals that receive the Mission: Lifeline Bronze Performance Achievement Award have demonstrated for 90 consecutive days that at least 85 percent of eligible STEMI patients (without contraindications) are treated within specific time frames upon entering the hospital and discharged following the AHA's recommended treatment guidelines.

Historically, SMMC has exceeded the national standard, achieving well below the requirement to open the vessel within 90 minutes of someone arriving at the hospital and is a current ACTION Registry – Get With the Guidelines® gold performer. Mission: Lifeline recognition takes this another step further, adding the 90-minute requirement from the first medical contact.

"Not only does this measure our hospital's performance, but also the performance of the entire system of care including EMS providers and referring hospitals," said Kathy Jensen, clinical nurse specialist for the Shawnee Mission Heart & Vascular Center.

"Shawnee Mission Medical Center is dedicated to making our cardiac unit among the best in the country, and the American Heart Association's Mission: Lifeline program is helping us accomplish that by making it easier for our professionals to improve the outcomes of our cardiac patients," said Pamela Shute, Administrative Director of the Shawnee Mission Heart & Vascular Center. "We are pleased to be recognized for our dedication and achievements in cardiac care."

About Shawnee Mission Medical Center

Shawnee Mission Medical Center (SMMC) is a 445-bed facility with nearly 20,000 inpatient admissions and more than 200,000 outpatient admissions annually. SMMC has the busiest emergency department in Johnson County, the area's first accredited Chest Pain Emergency Center, a nationally recognized Center for Women's Health and delivers more babies each year than any other hospital in the metropolitan area. SMMC employs more than 2,900 local residents and supports an exceptional staff of 700 physicians representing 50 medical specialties, the largest medical staff in Kansas City. Visit us on the Web at ShawneeMission.org.

About Mission: Lifeline

The American Heart Association's (AHA) Mission: Lifeline program helps hospitals and emergency medical services develop systems of care that follow proven standards and procedures for STEMI patients. The program works by mobilizing teams across the continuum of care to implement AHA/American College of Cardiology clinical treatment guidelines. For more information, visit heart.org/missionlifeline and heart.org/quality. •



Save the Date!

Saturday, January 22, 2011 De Soto Annual Membership Dinner De Soto VFW

More information forthcoming...



De Soto Blues & BBQ Festival
7th Annual Cookin' on the Kaw BBQ Contest
Friday, October 8th and Saturday, October 9th

Sponsorships needed! Contact the Chamber Office today to be a part of a great community event!

Tickets go on sale September 7th. For more information contact Maureen at 913-583-1585.



De Soto Chamber of Commerce Luncheon Thursday September 9, 2010

Location: FCB Bank

33485 Lexington Avenue De Soto, KS 66018

Underwritten by: FCB Bank & Kansas Speedway

Speakers: David Moore, FCB Bank and Doc Shobe, Kansas Speedway

Cost: \$10 paid in advance; \$12 at the door; \$15 for non-members

Reservations are required to ensure adequate seating and food. RSVP to Maureen Befort at 913-583-1585 ext. 11 or via e-mail mbefort@desotoks.org. Prepayment is recommended and appreciated. No cancellations are accepted after Wednesday at Noon. No-shows will be invoiced.

Chamber September 2010 Calendar						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
are required and v sponsored by the Jo of the nine Jo. Co Kansas City Chamb	Candidate Forum is a previll not be accepted at the construction of the control o	e door. This event is co- council (the public arm merce) and the Greater daureen at (913) 583-1585	1	2 De Soto City Council Meeting 7:00 p.m. De Soto City Hall	3	4
5	6 Labor Day (Offices Closed)	7	8	9 Chamber Luncheon 11:30 a.m. FCB Bank Cost: \$12/members; \$15/non-members	10	11
12	13 USD 232 Board Meeting 6:00 p.m. 35200 W. 91st Street De Soto	14	15	16 De Soto City Council Meeting 7:00 p.m. De Soto City Hall	17	18
19	20	21	22 De Soto EDC Quarterly Membership Meeting 8:30 a.m. Mr. Goodcents Franchise Systems	23	24	25
26	27	28 Jo. Co. Chair Candidate Forum 11:30 a.m. Ritz Charles Overland Park Cost: \$30/members	29	30	Coming up next month De Soto Blues & BBQ and 7 th Annual Cookin□or the Kaw BBQ Contest □Oct. 8 th □9th Nomination of 2010 Chamber Officers	