Monthly Update DE SOTO CHAMBER OF COMMERCE

WWW.DESOTOKS.ORG

Oncimmune EarlyCDT-Lung[™] First in a Menu of Tests to Aid in the Detection of Most Solid Tumor Cancers

De Soto-based Oncimmune LLC, maker of *Early*CDT-LungTM, a simple blood test that aids physicians in risk assessment and the early detection of lung cancer, announced validation study results demonstrating the diagnostic and economic benefits of a standardized and reproducible autoantibody laboratory test (AABT) that may significantly improve the prognosis for lung cancer patients. Currently, lung cancer is responsible for more deaths than breast, prostate, colon, liver, kidney and melanoma cancers combined.¹

Studies were completed with 573 patients known to have lung cancer who were matched against normal patients (no lung cancer) for the same age, sex and smoking history. The test, which is regulated under CLIA, has 40% sensitivity and 90% specificity. This means that the test detects 40% of lung cancers, including early stage disease (Stages I and II), and the overall accuracy of the test is greater than 88%. This performance compares favorably with other well known tests such as mammography in younger women or in the case of lung cancer, where EarlyCDT-Lung performance is at least twice as good as CT. Study findings suggest that the autoantibody test is not influenced by sex, ethnicity, geographic location of patients or the presence of benign autoimmune diseases. Previous studies have shown that autoantibodies can be detected up to five years before tumors can be seen in routine diagnostic imaging procedures such as CT².

Scientific Rationale



Measurable signal

Oncimmune researchers also set forth the modeled cost-effectiveness of *Early*CDT-Lung as an aid to lung cancer diagnosis, with an estimated \$6,000 potential cost savings for every QALY (quality-adjusted life year) saved. Study results are being introduced in multiple poster presentations June 6, 2010, at the annual meeting of the American Society of Clinical Oncology.

"Oncimmune's extensive research has shown that solid tumors can initiate an immune response resulting in measurable levels of autoantibodies (immunobiomarkers) that can be detected in the peripheral blood. Ultimately this provides biological information critical to enabling earlier cancer detection and potentially changing the current paradigm of diagnosis and treatment for most solid tumors including lung and breast, among others," said John Robertson, M.D., Professor of Surgery at Nottingham University, England, and Chief Scientific Officer of

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by Kris Johnson, Chamber President

De Soto is HOT, HOT, HOT. I'm not just talking the weather. De Soto is making a name for itself in the tourist circuit. 1) 2600+ visitors at the Tracy Lawrence contest 2)

4th of July would have been a HUGE success (the rain forecast forced the City to cancel & it was an excellent call) since several cities cancelled their fireworks display 3) De Soto Days had lots of attendees that were new to the area and loved the concessions/ carnival 4) Sunflower Artfest at Zimmerman's Kill Creek Farm attracted hundreds of Johnson County and Douglas County residents to our local area and 5) The De Soto Rotary Club is selling sunflowers at the Zimmerman Kill Creek Farm to raise money for the Polio Plus program to finally eradicate Polio from the world.

Our next "Showtime" is August 21st. The City of De Soto will be celebrating like it was the 4th of July. The activities that were scheduled for the 4th of July celebration, will be back August 21st. Free event with fireworks, what a deal.

October 8-9, 2010 will be the "Kookin on the Kaw" BBQ contest and Blues concert. We will have 49 teams competing for the Grand Champion award. The famous "Oklahoma Joe's BBQ" will be the Title Sponsor. We will have the People's Choice, again this vear. For \$5, you will receive 10 chicken drummies and 1 vote. You select 10 drummies from the 30 teams competing to win the "People's Choice" award to be given on Saturday with the other winner's. The People's Choice is limited to 200 voters.

A new feature this year at the "Cookin' on the Kaw" will be a VIP dinner on Friday night, available to sponsors for \$15 plate. Oklahoma Joe's will be providing the VIP dinner. We will have details later. If your company is interested in a sponsorship for the "Kookin on the Kaw" event, please call Sara or Maureen at the De Soto Chamber office, 913-583-1585. The event will be held at the De Soto Riverfest Park.

I made a promise to the De Soto Chamber of Commerce members that I would visit every member during 2010, I am still working on that promise. I thought it would be an easy task, the past 2 years have been slower than the previous 15 years for this Realtor®. I must confess that since I made the promise my business is going to double over last year if the trend continues. I am having a difficult time as a volunteer to put my business to the side, I keep thinking that business will slow down so I can make my visits. I hope your businesses are picking up and we will all will be celebrating growth at the end of 2010.

We have seen our membership grow this year, I am thinking that it is because De Soto is a HOT place to be for business. 3

President's Update From the Directors Corner

by Sara Ritter, Executive Director

I am pleased to report that I successfully completed my fourth and final year at the U.S. Chamber of Commerce's Institute for Organization Management. This was a week-long session in Los Angeles, California which focused on the management of chambers of commerce and economic development organizations. I had the opportunity to receive instruction from some of the top chamber directors and speakers in the country. I look forward to implementing what I have learned to help further promote our membership and community.

The Kansas Department of Commerce has sent notification letters to businesses who may be impacted by changes to the Business and Job Development Tax Credit (B&J Tax Credit) program which was recently amended. This credit is also known as the Enterprise Zone job and investment tax credits, and may not be available due to the amendment. It is important to note that the High Performance Incentive Program is NOT affected by the recent legislative changes. In an effort to alleviate some of the potential adverse consequences, Department of Revenue will require a business to demonstrate that it has committed to or commenced making a qualified business facility prior to May 17, 2010. Any businesses who have questions should contact the Chamber Office or the Kansas Department of Commerce as soon as possible.

The Chamber is finalizing the new De Soto Community Guide which should be available late August. This marketing piece will accompany the De Soto Advantage and the 2010 - 2011 Chamber Membership Directory, in addition to other marketing information, to potential businesses and residents. If your company has any one-page flyers or brochures you'd like to have included, please contact the Chamber Office. This service is provided to members at no cost and is a great way to reach out to potential customers who are new to the area.

The new De Soto Chamber of Commerce and De Soto Economic Development Council website will be up and running soon. This new website will offer an enhanced Membership Directory page to further highlight your business. Web hyperlinks are an inexpensive way to enhance your listing. We'll also have capabilities to allow members to pay for membership dues, register and pay for luncheons and other marketing opportunities online via credit card payments. Want to ensure that your business is front and center on the new site? We're looking for members who would like to advertise with a web sponsor banner. These opportunities are on a limited basis and are a fantastic way to highlight your business while show your support of the De Soto Chamber of Commerce. Contact the Chamber Office for more information or to secure your web banner today!

Thank you for your continued support of the De Soto Chamber of Commerce and the De Soto EDC! **۞**

The Boomerang Effect

by Deborah Kohler



Have you observed how your **mindset** has a **boomerang** effect? If so, you've noticed how the thoughts and feelings you project, return to you more reliably than a boomerang and with greater force.

For instance many people would agree, negative feelings you cast out toward others are likely to impact you, more than those you

target. Alternatively, your mindset also has the power to produce positive feelings and results in life and business that can return amazing benefits.

Have you listened to a song that made you nostalgic or melancholy? Or maybe the music made you feel energetic and ready to *rock 'n roll!* Have you entered a home that felt warm on a cold winter day and smelled like freshly baked cookies? Maybe that sensation made you hungry, but it may have also made you feel secure, relaxed or happy. Even simple activities like listening to music or smelling something wonderful has the ability to affect your mindset.

Everyone has the ability to change and improve the way they think and act which in turn, creates a positive boomerang effect on both minor and major life experiences.

When you greet others with a smile, have you noticed it is highly likely they will respond in a similar manner? Alternatively, when you do not make eye-contact or you communicate with a scowl or abrupt tone, those around you are more likely feel or act negatively too.

In business, your mindset has an impact on your co-workers, customers and suppliers. Have you ever made a "rapid-fire" comment because you were angry, anxious or upset about something totally unrelated? Yet, even when the odds are not in your favour, a positive, optimistic mindset can influence your communication and help you reach a successful resolution to a problem or even close a new sale! If you are a naturally optimistic person or someone who wants to improve your mindset, try the following exercise for seven consecutive nights before you go to sleep. Then decide if you want to make it a habit. Write down your answers and read them out loud. From time to time, share your list with your spouse, coach or a close friend.

Three Things Exercise

At the end of each day, identify three things that happened for which you feel grateful and analyze why they happened to you.

- The *first* thing I am grateful for today is . . .
 a. This happened to me because . . .
- The *second* thing I am grateful for today is . . .
 a. This happened to me because. . .
- The *third* thing I am grateful for today is . . .
 a. This happened to me because . . .

Start fresh today! This exercise will help you unleash a greater sense of wellbeing no matter what your circumstance. The good things in your life will become more apparent *and* your positive mindset will blossom and grow.

Remember, when you focus on the positive things happening in your life and business, what you think, feel and say will come back at you like a boomerang! •

Santa Fe Business Advisors' mission is "helping business owners and community leaders plan, grow and profit!" Owner Deborah Kohler is a Business Coach and proud member of the Chamber of Commerce! Feel free to submit questions to <u>debkohler@santafeadvisor.com</u> or call (913) 780-1140.







Oncimmune EarlyCDT-LungTM First in a Menu of Tests to Aid in the Detection of Most Solid Tumor Cancers Continued from page 1

Oncimmune LTD. According to the American Cancer Society, a lung cancer patient's best chance of survival is early detection.[□] *Early*CDT-Lung has the potential to identify the very early stages of lung cancer when treatment can be most successful.

"I am impressed with the precision and reliability this test shows in studies involving hundreds of cancer patients and controls. It has been known for some time that autoantibodies are sensitive early indicators of cancer. *Early*CDT-Lung allows testing people at high risk for lung cancer in order to identify a group who may already have occult, curable tumors on the basis of a simple positive result," said William C. Wood, M.D., Professor of Surgery, Division of Surgical Oncology, Department of Surgery, Emory University School of Medicine.

In 2009, Oncimmune launched its *Early*CDT-Lung test to a limited number of office-based physicians in the Midwest and Southeast. Currently, nearly 500 physicians in more than 80 practices offer *Early*CDT-Lung to test their high-risk patients.

About Early Immuno-Biomarkers

Early immuno-biomarkers, in the form of autoantibodies, are produced in response to the presence of certain by-products from cancer cells (i.e., proteins called antigens). When the body recognizes something as "non-self" one of the ways it responds is for the immune system to produce large amounts of antibodies. The immune system does not normally produce antibodies against normal tissue antigens and therefore these immuno-biomarkers to cancer antigens provide high specificity for cancer. Tests that detect autoantibodies to a single tumor protein have been available for a number of years but have had low pickup rates (sensitivity). Previously, multiple antigen tests had low specificity, especially for early detection. Oncimmune's *Early*CDT-Lung test has increased the sensitivity of the autoantibody test while maintaining a high level of specificity.

About Oncimmune EarlyCDT-Lung

Oncimmune's EarlyCDT-Lung test uses a panel of tumor antigens to detect the presence of immuno-biomarkers produced in the form of autoantibodies by the patient's immune system. Elevation of any one of six immuno-biomarkers (autoantibodies) above a predetermined cutoff value suggests that a tumor might be present. This simple blood test aids in risk assessment and the early detection of lung cancer in high-risk asymptomatic patient populations. The key advantage of the test is its ability to detect cancer earlier, and with higher specificity, than spiral-CT which is the standard diagnostic imaging test used for these patients today. EarlyCDT-Lung is priced below a CT scan and as a simple blood test, eliminates radiation exposure from imaging screening techniques. High-risk individuals such as long-term smokers and ex-smokers between the ages of 40 and 75 and individuals with other risk factors such as environmental exposures and extensive exposure to secondary smoke are candidates for the test. Further research to investigate the most beneficial clinical use of the test (i.e., as a first test leading to further testing for those positive, or as a test providing further information to those who already have a CT identified nodule) is currently being finalized. *Early*CDT-Lung is CLIA (Clinical Laboratory Improvement Act) regulated. Other tests for breast, ovarian, esophagogastric, colon and liver cancers are planned. For more information about Oncimmune's *Early*CDT-Lung, visit: http://www.oncimmune.com.

About Oncimmune LLC

Oncimmune (USA) LLC, founded in 2006, is an industry leader in early cancer detection. The company is committed to advancing early cancer detection through proprietary immuno-biomarker technologies based on biological technology identified by John Robertson, M.D., Professor of Surgery at Nottingham University, England, and Chief Scientific Officer of Oncimmune LTD. Ongoing research and development is conducted by Oncimmune under the direction of Professor Robertson. The company's mission is to develop early cancer detection tests to identify more than 90% of solid-tumor cancers, which make up 70% of all cancers including lung, breast, colorectal, prostate, stomach, pancreatic and ovarian. All testing is performed exclusively within Oncimmune's CLIAregistered laboratory located in De Soto, Kansas, in the metro Kansas City area. Oncimmune LLC is a wholly owned subsidiary of Oncimmune LTD. Oncimmune LTD owns a portfolio of patents, including Patent Nos. 7,402,403 and 7,205,117, with five others currently filed and under review. For more information about Oncimmune, visit: http://www.oncimmune.com.

http://www.lungcancerfoundation.org/about-lung-cancer/fact-sheets/

2 Zhong L, Coe SP, Stromberg AJ, et al.: Profiling tumor-associated antibodies for early detection of non-small cell lung cancer. J Thor Oncol 1:513–519, 2006.



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COME JOIN THE CITY OF DE SOTO FOR "A MID-SUMMER NIGHT" IN RIVERFEST PARK



FOOD, FUN & FESTIVITIES FOR ALL THE FOOD AND FUN BEGIN AT 6:00 P.M. "PRAIRIE WINE" BAND AT 7:00 P.M. FIREWORKS DISPLAY AT 9:30 P.M.



BRING YOUR LAWN CHAIRS AND JOIN US FOR A BEAUTIFUL NIGHT UNDER THE STARS. NO ALCOHOL ALLOWED IN RIVERFEST PARK.



Chamber Members in the News

Chamber Members in the News

Chamber Members in the News

Jobs! Jobs! Jobs! Positions available in the De Soto community

General Office Workers - Temporary Positions - Oncimmune, LLC. De Soto business seeks 4-6 temporary employees full time for 1-2 weeks. This group of people will be doing office/ mail room type work: preparing mailings, stuffing envelopes, organizing information for outbound mail, other tasks as needed. There are no special skills required and workers will receive on the job training the first day. \$8.00 per hour. Contact D.C. Adams, PHR, MS HRM, Oncimmune, LLC, 734-997-3824.

Inside Medical Sales Associate - Oncimmune, LLC. RECENT GRADS WHO ARE LOOKING FOR A GROUND FLOOR OPPORTUNITY TO GET INTO MEDICAL SALES

WANTED!! Do you have a strong desire to sell a product that will have real impact in healthcare? Can you demonstrate consistent, high caliber telephone sales performance? If so, you are the Inside Medical Sales Associate we are looking for......

As an **Inside Medical Sales Associate** you must have the proven ability and strong desire to communicate, over the phone, a unique, leading edge product to primary care, pulmonology and oncology practices. This position requires the unique individual that is both passionate and has the desire for pioneering sales efforts of a new but yet unknown technology that can have real impact in healthcare. You will be expected to effectively receive, and initiate, contact with physicians.

You will clearly communicate the key benefits of the product to the physician. We have developed a unique product in early cancer detection for use with high risk asymptomatic patient populations and the company is at the point where sales are ready to accelerate.

- Selling and closing business on the telephone, using avenues such as direct mail, web broadcasting, etc. to engage customer's interest to buy.
- Solicit and respond to telephone/email inquiries about EarlyCDT-Lung.
- Answer questions about product features and benefits and close clinicians for the test/product/service.
- Obtain customer demographics information and enter into computers.
- Contact new and existing customers to discuss their needs, and respond to issues to build additional clients
- Inform customers of new information (technical, clinical, financial) about our test to build interest and
- additional volume
- Record names, addresses, purchases, and reactions of prospects contacted.
- Collaborate with colleagues to exchange information such as selling strategies and marketing information.
- Adjust sales scripts to better target the needs and interests of specific individuals.

REQUIREMENTS: Bachelor's Degree; over 2 years, up to and including 2 years inside sales experience via telephone and the

web; able to articulate discussions where technical or scientific knowledge is required in such areas as biology, bioscience, anatomy, physiology, or chemistry, normally obtained from at least 2 years of post-secondary education. Proficient in MS Office and 50+ wpm keyboarding. If you meet the before mentioned qualifications and you are ready for an exciting and very rewarding career, we want to speak to you.

Send your resume to debracamerannadams@gmail.com for immediate consideration. D.C. Adams, PHR, MS HRM, Oncimmune, LLC, 734-997-3824.

Personal Banker – Full Time - Great Southern Bank

Monday-Friday 9:00am-5:00pm Rotating Saturday 7:45am-12:15pm. Must possess the knowledge and skills necessary to effectively perform the essential functions of this position. Must possess a high degree of interpersonal skills and the ability to communicate effectively. One year sales experience and one year customer service experience. Must have completed the suggested training programs as stated in the current training curriculum within 6 months of placement in this position. State Life Insurance License preferred but not required. Strong working knowledge of personal computers and a high school equivalency is required. Please apply online at www.greatsouthernbank.com/ jobs.

Teller – Part Time - Great Southern Bank

Monday-Friday 3:15pm-6:15pm and every Saturday 7:45am-12:15pm. Under general supervision and following established policies and procedures as well as all applicable banking laws and regulations, including BSA and AML, provides a variety of customer service functions, including product referrals and meeting Banking Center Associate Standards. Provides exemplary customer service. Processes a variety of financial transactions in a timely and accurate manner. Maintains security of assigned cash, balancing each day's transactions and verifying cash totals. Please apply online at www.greatsouthernbank.com/jobs.

Sunflower Artfest 2010 Was a Great Success!

By Rose Burgweger

Fifteen diverse and talented artisits filled Zimmermans Kill Creek Farm with artist booths; and a large tent hosted the "Sunflower Exhibit" with over 30 entries. The concept was inspired from the Rotary's Sunflower PolioPlus Project last year, and became reality this year with the De Soto Arts Council planning and hosting the event.

It was a huge effort, with great teamwork by the committee planning group and their spouses; many of whom were exhibiting artists themselves. Live entertainment, food vendors and children's crafts also added to the event. Though it was quite hot, there was a steady flow of people not only from the De Soto area, but north to Bonner Springs/Tonganoxie; west to Lenexa/Mission, and south to Olathe. People enjoyed the "sunflower" theme, with artwork and sunflowers available to purchase. Several asked if it would be an annual event. Darrel Zimmerman commented "it was like a mini Hidden Glen". Just like Baldwin has their "Maple Leaf Festival", the De Soto Arts Council hopes to have the "Sunflower Artfest" bring recognition to our rural community, and the Rotary Polio Plus Sunflower Project.



Kansas ranks No. 11 in CNBC's annual Top States for Business report

Survey ranks Kansas among Top 10 in transportation, economy, cost of living

Kansas has been ranked No. 11 in CNBC's annual *America's Top States for Business* report. The CNBC report analyzes all 50 states by examining 40 different measures of competitiveness, which are then grouped into 10 broad categories: cost of doing business, workforce, quality of life, economy, transportation, technology and innovation, education, business friendliness, access to capital and cost of living. Of those 10 categories, Kansas ranked among the Top 10 in three — transportation, economy and cost of living — en route to its No. 11 overall rank.

Kansas finished one spot behind Georgia and one spot ahead of North Dakota. Iowa (No. 6) was the only Midwestern state ranked ahead of Kansas.

"This national ranking is another example of how Kansas has positioned itself well above the rest of the country," said Kansas Governor Mark Parkinson. "As we continue to strengthen our economy, it is encouraging that prestigious organizations like CNBC are recognizing our state's efforts in creating jobproducing policies and promoting economic development. This ranking not only speaks volumes about the amazing workforce and businesses in our state, but also the strong schools, public infrastructure and communities that have created Kansas' success. We remain committed to continuing this success and furthering our economic recovery." CNBC is the recognized world leader in business news, providing real-time financial market coverage and business information to more than 340 million homes worldwide, including more than 95 million households in the United States and Canada. The complete Top 10 ranking is available at www.cnbc.com/id/37554006/.

Today's announcement marks the third time since May a major media outlet has recognized Kansas for business excellence. In June, *Area Development* magazine named Kansas the winner of the Silver Shovel Award for excellence in job creation and capital investment. In May, Kansas was named one of the nation's 10 most competitive states for capital investment and facility development by *Site Selection* magazine, a leading publication for site consultants. Visit www.kansascommerce.com/newsroom for details.

In 2009, the Kansas Department of Commerce was involved in 58 successful recruitment projects in which Kansas was competing with at least one other state. Those projects totaled 11,888 new jobs and \$685.2 million in capital investment. The Department was also involved in 141 expansion/retention projects with existing Kansas businesses, totaling 21,600 new or retained jobs and \$1.37 billion in capital investment.

For more information, contact Joe Monaco, Public Information Officer with the Kansas Department of Commerce, at (785) 296-3760 or jmonaco@kansasommerce.com. ♢



Executive Director Graduates from Institute for Organization Management

A Leadership Training Program Produced by the U.S. Chamber of Commerce



Sara Ritter, IOM, Executive Director of the De Soto Chamber of Commerce, has graduated from Institute for Organization Management (Institute), a four-year nonprofit leadership training program at the Loyola Marymount University in Los Angeles, California.

"Institute graduates are recognized across the country as leaders in their communities," said Raymond P. Towle, IOM, CAE, the U.S. Chamber's vice

president of Institute for Organization Management. "These individuals have the knowledge, skills, and dedication to achieve professional and organizational success in the dynamic association and chamber industries."

Since 1921, Institute has attracted association and chamber professionals from across the country to its five university sites. During the four years, most Institute participants attend the oneweek sessions at the same site, building valuable relationships with others in the industry. Through a combination of required courses and electives, Institute participants are able to enhance their own organizational management skills and add new fuel to their organizations, making them run more efficiently and effectively. "Institute provides the most comprehensive professional development available in our profession," said Russell C. Salzman, IOM, CAE, CEO and Executive Vice President of the Institute for Real Estate Management and chairman of the Institute Board of Trustees. "The program allows attendees to share today's best practices in an ever changing economic environment."

Graduates of Institute receive the IOM recognition, signifying completion of 96 hours of course instruction in nonprofit management. In addition, participants can earn points toward the Certified Chamber Executive (CCE) or Certified Association Executive (CAE) certifications.

Institute is a 501(c) (3) affiliate of the U.S. Chamber of Commerce and is the premier nonprofit professional development program for nonprofit professionals, fostering individual growth through interactive learning and networking opportunities.

The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations. \bigcirc

Incentives Available for Wind Energy Initiative

Did you know that Kansas is one of the top 10 states for wind production? In fact, the state's wind generating capacity has more than tripled since the beginning of 2008. The State of Kansas has some fantastic incentives available for companies who have wind and solar energy projects.



Incentives are also available for businesses that purchase wind turbines, and can receive a 30% tax credit on the purchase, which is good through 2016. The tax credit can also become a 30% cash grant through 2010. In addition, depreciation is available and all expenses (including the interest on the loan) are tax deductible. There are also no property taxes on wind turbines.

Want to learn more about wind turbines and how they may benefit your company? The De Soto Chamber of Commerce can arrange for an informative session on what exactly wind turbines are and how they can help your businesses. Call today to participate! •



De Soto Chamber of Commerce Luncheon Thursday August 12, 2010

Location: De Soto VFW

33725 W. 84th St. De Soto, KS 66018

Underwritten by: Mike's Liquor

Cost: \$10 paid in advance; \$12 at the door; \$15 for non-members

Reservations are required to ensure adequate seating and food. RSVP to Maureen Befort at 913-583-1585 ext. 11 or via e-mail mbefort@desotoks.org. Prepayment is recommended and appreciated. No cancellations are accepted after Wednesday at Noon. No-shows will be invoiced.

Chamber August 2010 Calendar							
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
1	2	3	4	5 De Soto City Council Meeting 7:00 p.m. De Soto City Hall	6 Chamber Office Closed	7	
8	9	10	11	12 Chamber Luncheon 11:30 a.m. De Soto VFW Cost: \$12/members; \$15/non-members	13 First Day of School Grades 1-9	14	
15	16 First Day of School Grades 10-12	17 First Day of School Kindergarten	18	19 De Soto City Council Meeting 7:00 p.m. De Soto City Hall	20	21 A Mid-Summer Night in Riverfest Park 6:00 p.m. De Soto Riverfest Park (fireworks- 9:30 p.m.)	
22	23	24	25	26 De Soto EDC Board Meeting 8:15 a.m. FCB Bank (For Board Members)	27	28	
29	30	31		What s ahead - De Soto Community Guide available - New website unveiled - Nomination of EDC Board of Directors, Sept. 23 rd - Blues & BBQ/CookinTon the Kaw, Oct. 8-9 th - 2011 Chamber Membership Drive			